

Caltech/MIT Enterprise Forum
March 20, 2004
THE GLOBAL ENTREPRENEUR

KEYNOTE SPEAKER



Umang Gupta
Chairman and CEO
Keynote Systems, San Mateo, CA

Umang is Chairman and CEO, **Keynote Systems** (NASDAQ:KEYN), the worldwide leader in Internet performance management services.

Umang began his career in the high tech industry with IBM in 1973. A technology visionary and one of the earliest Indian born Silicon Valley entrepreneurs, he wrote the first business plan for **Oracle** in 1981 and served as VP and General manager of its PC division through 1984.

After leaving Oracle he was founder, Chairman and CEO of his own software company, **Gupta Corporation** which in 1993 became the first Indian-American run Software Company to go public in the world (NASDAQ:GPTA). Gupta Corporation was responsible for introducing many seminal innovations to the world of enterprise software including developing and marketing the first client/server relational database and tools for PC networks. The company was later renamed to **Centura Software Corporation**.

Umang received his B.Tech. in chemical engineering from the **Indian Institute of Technology** (IIT) at Kanpur and his M.B.A. from Kent State University in Ohio. He was named the 1996 recipient of the Distinguished Alumnus Award of IIT Kanpur for his entrepreneurial achievements in information technology.

In addition to his professional success, Umang and his wife Ruth are dedicated to their family and to their community. They took the lead in the founding of a Silicon Valley respite care home for disabled children, named Raji House in memory of their son. Both Umang and Ruth have donated generously to PARCA, the Peninsula Association of Retarded Children and Adults, the non-profit organization that operates Raji House, and to Jeena, a non-profit organization devoted to the needs of the developmentally disabled among the Indian-American community in Silicon Valley. In recognition of these efforts, Umang was named the Year 2000 Honoree of the Asian Pacific Fund for Civic and Philanthropic Leadership. He also serves on the boards of the Peninsula Community Foundation and the San Mateo Historical Association, and has helped to

create the IITK Foundation whose mission is to galvanize fund-raising and alumni networking activities for IITK alumni across the world.

PANELISTS



Ashok Dhawan
President & CEO
Inphi Corporation, Westlake Village, CA

A well-respected telecommunications veteran, Ashok Dhawan brings to **Inphi** more than 25 years of experience in networking technology and business development, much of it in startup environments. He is known for his entrepreneurial management style and established track record of building profitable companies from the ground up by driving sales and revenue growth.

Prior to joining Inphi, Mr. Dhawan founded the Broadband Access Division at **Ascend Communications** to address the burgeoning DSL market. He served as division president following Ascend's acquisition by **Lucent Technologies**, where he quickly carved out a leadership position for the company in the DSL access multiplexer (DSLAM) market.

Mr. Dhawan previously served as the Executive Vice President of Engineering and Marketing at **Raycom Corporation**. During his tenure, he was instrumental in development of the industry's first stackable Ethernet switch, helping position the company for eventual purchase by **Retix Corporation**.

Mr. Dhawan has held various senior management positions at Rockwell, Amdahl, Emulex Corporation, and Micom Systems, now part of Nortel Networks. He is a 1968 graduate of the **Indian Institute of Technology** Kanpur, in Electrical Engineering.

(Inphi management includes a few other IIT engineers)



Dr. Arvind Mithal
Professor, Computer Science
MIT, Cambridge, MA

Arvind is the Johnson Professor of Computer Science and Engineering at the **Massachusetts Institute of Technology**.

As the Founder and President of **Sandburst**, a fabless semiconductor company, Arvind led the Company from its inception in June 2000 until his return to MIT in August 2002.

His work at MIT on high-level specification and description of architectures and protocols using Term Rewriting Systems (TRSs), encompassing hardware synthesis as well as verification, laid the foundations for Sandburst and more recently **Bluespec Inc.**

Previously, he contributed to the development of dynamic dataflow architectures, and together with Dr R.S.Nikhil published the book "Implicit Parallel Programming in pH". Arvind is an IEEE Fellow and was awarded the Charles Babbage Outstanding Scientist Award in 1994. He has received the Distinguished Alumni Awards from **the Indian Institute of Technology** Kanpur, and from the University of Minnesota.



Mohan Tambe
Managing Director
Innomedia Technologies, Bangalore, India

Mohan Tambe is the Managing Director of **Innomedia Technologies Pvt. Ltd** in Bangalore, which he founded in 1996 for innovations in media technologies. Innomedia is today a subsidiary of India's foremost group, Reliance, which is now establishing the largest communication and broadband network in the world.

Mohan Tambe has invented the Netway Architecture, which aims to connect 50

million homes in India within 3 years time with Fiber-based broadband network. For this he invented an IP set-top-box, "CHOISpad", (Convergent Home & Office Interactive Services) which provides VOD, Digital Channels, Internet, IP telephony, PVR and Smart Home controls. This comes along with a unique patented remote control, which allows one-handed typing in multiple languages. The CHOISpad allows transliteration of lyrics and subtitles among several languages.

Prior to Innomedia, Mohan Tambe invented the GIST (Graphics & Indian Script Technology) technology at IIT Kanpur and Centre for Advanced Computing at Pune. He has developed the ISCII standard for encoding of all the Indian scripts, and the Inscript Keyboard which allows typing of all the Indian scripts using the same keyboard.

Mohan Tambe completed his B.Tech in Electrical Engineering from **Indian Institute of Technology** Kanpur in 1980. He also has an M.Tech in Computer Science from IIT Kanpur in 1982. IIT Kanpur gave him the "Distinguished Alumnus" award in 2002. He is married to Sandhya and has a 6-year-old daughter, Avanti.



Louise J Wannier
Chairman and Chief Executive Officer
Enfish Corporation, Pasadena, CA

Louise Wannier is a co-founder, Chairman and Chief Executive Officer of **Enfish Corporation**. She is responsible for the strategic direction and overall operations of the Company.

A successful entrepreneur, Louise has a diversified background with experience in new business development, technology transfer and corporate finance. Prior to establishing Enfish Technology, Inc., Louise was a co-founder, member of the board of directors and Chief Operating Officer of **Gemstar Development Corporation**, the makers of VCRPlus+, and then Chief Executive of Gemstar Europe. She worked to build Gemstar into a \$65m turnover company within three and a half years with substantial profitability. VCRPlus+ is widely recognized as the most successful launch of a new consumer electronics product since the Sony Walkman.

Previously, she initiated, structured and launched a joint venture, **Skillware**, a multimedia, interactive learning systems venture for Chalmers Industriteknik in Sweden. She also spent six years in the management consulting services division of

Ernst & Whinney (now Ernst & Young) in Los Angeles where she was Senior Manager responsible for corporate planning and mergers and acquisitions services.

Louise received a Master of Business Administration with honors from the UCLA Graduate School of Management and a B.Sc. in Astronomy with honors from the **California Institute of Technology**. She is also a Certified Public Accountant. Since 1992, Louise has been an active member of *TEC, an International Organization of CEOs*.



Vijay Yajnik
President & CEO
Agribuys Inc., Torrance, CA

With over 30 years of business experience in North America and Asia Pacific, Vijay Yajnik brings to **AgriBuys** considerable knowledge of retail and financial services industries. He has extensive experience in information technology, business consulting and extensive senior management experience. Yajnik joins AgriBuys from the WorldWide Retail Exchange (WWRE).

Prior to that he was Group CIO at the Dairy Farm Group, a major Asian retailer headquartered in Hong Kong. He has held a variety of executive management positions at K-Mart, California Federal Bank, Crocker National Bank and other financial institutions.

Yajnik holds a BS in Engineering from the **Indian Institute of Technology** at Kanpur, an MS in Communications and Information Systems from the State University of New York, and an MBA in Marketing and Transportation from Michigan State University

(AgriBuys management includes a few other IIT engineers and they also have an India development center.)

MODERATOR



Jim Flanigan
Senior Economics Editor
Los Angeles Times, Los Angeles, CA

James Flanigan's long and distinguished career in business journalism spans more than 40 years with posts in major cities throughout the United States and Europe.

Named senior economics editor of the **Los Angeles Times** in 1996, he has been a writer and business columnist for the newspaper in Los Angeles and New York since 1983. Prior to that he spent 17 years with **Forbes** magazine, heading bureaus in Washington, D.C.; New York; Los Angeles; London and Houston. He served his final three years with Forbes as an assistant managing editor. His career began with the New York **Herald Tribune's** Paris edition.

His honors include a 1998 Times Editorial Award for his articles on the world economics crisis, a 1991 Greater Los Angeles Press Club Award for business/financial writing, and a 1988 John Hancock Award for Excellence in Business and Financial Journalism.

Flanigan received bachelors' degrees in history and English from Manhattan College in 1961.