

## The Wireless Revolution The Next Wave of Opportunities

### SPEAKERS

#### **Jeff Black**

*Partner  
Vision Ventures*

Mr. Black is a serial entrepreneur with over 24 years of international business experience in developing and marketing emerging technologies in the wireless, internet search and internet appliances markets. During his career, Mr. Black has built and sold three successful companies from the ground up: HOTELS.com (HRN/IAC/InterActive), Resorts.com (Sun International), and iAtlas (AltaVista). In addition, Mr. Black has held executive positions at AltaVista (General Manager), Conomae (VP Business Development), Digital Equipment (Senior Software Consultant) and BizExpense (CEO). Currently, Mr. Black is the Managing Director of PartnerVision Ventures – a high-tech incubator that specializes in emerging technologies.

At present, Mr. Black is in the process of launching his next company – a wireless smart agent technology that will revolutionize the way people use cell phones.

Prior to becoming a serial entrepreneur, Mr. Black spent 14 years with Digital Equipment Corporation managing, developing and marketing breakthrough technologies like: AltaVista search technologies, Project Mothership (today's web phones), and Electronic Eavesdropping (today's multi-broadcast paging). During his career, Mr. Black has held Top Secret clearances at several government agencies and he currently holds six patents for his work in emerging technologies.

#### **Jaideep Singh**

*Clearstone Venture Partners*

Jaideep joined Clearstone Venture Partners in 2002. His focus areas include wireless, and enterprise hardware and software. Jaideep has over eight years of operating experience in the development, management, and marketing of software. As Product Marketing Manager at Wind River, he managed the flagship product, VxWorks, for all the major semiconductor platforms, running not only the product but also the strategic alliances. Additionally, he managed all I/O connectivity products. Prior to his marketing role, Jaideep held management and engineering positions at Wind River, IBM Storage Systems Division, and Siemens Communications Systems.

Jaideep received his MBA from The Wharton School, and he holds a BS in Computer Engineering from the University of Arizona, where he also completed advanced graduate work. Jaideep held a summer associate position at Apex Partners in 2001.

#### **Valerie Buckingham**

*Nokia Innovent*

Ms. Buckingham joined Innovent, Nokia's entrepreneurial innovation unit, as Sourcing Principal in 2002. Prior to joining the Innovent team, Ms Buckingham was Founder and CEO of MEconomy, Inc., a privacy and security technology startup, for which she successfully raised seed financing and implemented sales plans, lead generation and get-to-market strategies targeting companies like Fidelity, Merrill Lynch, Disney, Earthlink, and ATT. Under her leadership, MEconomy became a premiere company in San Francisco's Women's Technology Cluster (WTC) incubator.

Ms. Buckingham holds a M.B.A. focusing on Technology Entrepreneurship from the University of Victoria, an M.F.A. in InterMedia from the University of British Columbia, and an Undergraduate Diploma in Fine

Arts from the Alberta College of Art. She is a member of the Advisory Board of the Women's Technology Cluster Incubator and a frequent speaker on technology ventures.

## **MODERATOR/PRODUCER**

### **Joe Platnick**

*Pasadena Angels*

Mr. Platnick has over 20 years of global high-tech (hardware and software) experience in the Entertainment, Enterprise, Wireless, Web/e-Commerce, Manufacturing, and Scientific markets as a senior executive and board member. With experience in start-up, turnaround and Fortune 500 business environments and a blend of business and technical leadership, Mr. Platnick has successfully created professional and profitable high-tech organizations. Throughout his career, Mr. Platnick has led international expansion efforts for several companies into Europe, Asia-Pacific, and the Middle East, and has extensive experience in the US and Europe raising private equity capital.

Since 2004, Mr. Platnick has been a Director of the Pasadena Angels, an organization that provides early-stage financing to emerging technology-based ventures located in Southern California. From 2002-04, Mr. Platnick was the Chief Operating Officer of Probandi, a security management software company. Prior to this, he managed the worldwide sales and marketing operations for NxN Software AG, a German-based global provider of media asset management solutions for the entertainment and web industries.

Mr. Platnick has Bachelors and Masters degrees from MIT.

## **GUEST EXHIBITOR**

### **Southern California Wireless Users Group**

The Southern California Wireless Users Group (SOCALWUG) is a local resource for those interested in wireless technology. The organization is made up of professionals, businesses, and individuals seeking the latest insights surrounding the wireless arena. SOCALWUG has endeavored to be a community leader in wireless research and outreach since 2002. We meet monthly (typically the fourth Thursday of the month at 7:00pm) to discuss a timely topic and host other events or labs on a regular basis. Programs include product vendors, service companies, authors, users, and others that present their products and experiences. All meetings and events are webcast live and archived on [www.socalwug.org](http://www.socalwug.org).

## **SPONSOR**

### **Kirkpatrick & Lockhart LLP**

Founded over a half-century ago, Kirkpatrick & Lockhart LLP is a national law firm with more than 650 lawyers in Boston, Dallas, Harrisburg, Los Angeles, Miami, Newark, New York, Pittsburgh, San Francisco and Washington. Kirkpatrick & Lockhart LLP serves a diverse roster of international, national, and regional clients that includes Fortune 100 companies, smaller business enterprises and individuals.

### **Japan External Trade Organization (JETRO, Los Angeles)**

JETRO is a nonprofit, government-supported organization dedicated to promoting mutually beneficial trade and economic relationships and to assisting American companies in developing their exports to Japan.